BUSINESS MANAGEMENT MAJOR: ORGANIZATION AND BUSINESS ADMINISTRATION OPTION (B.S.)

https://cps.unh.edu/online/program/bs/business-management-organization-business-administration-option

Description

The Bachelor of Science degree in Business Management offers students the appropriate breadth and depth of study with a concentration of five courses to pursue other areas of interest in management.

The degree is responsive to the education needs of businesses and includes an appropriate foundation for further graduate study. The outcomes-based program is built upon a foundation of six essential competencies that are integrated throughout the curriculum: critical thinking, effective oral and written communication, applied quantitative analysis, managing in a global environment, ethical practice, and leadership.

Requirements

Degree Requirements

Minimum Credit Requirement: 120 credits

Minimum Residency Requirement: 30 credits must be taken at UNH

Minimum Cumulative GPA: 2.0 is required for conferral*

Core Curriculum Required: General Education Program

Major, Option and Elective Requirements as indicated.

*GPA: Major and any state certification GPA requirements may be higher and are indicated in program details.

A minimum grade of C- is required in all Major coursework. Students are allowed a maximum of two course overlaps. Overlaps can be used between Major, Minor, and General Education requirements with only one overlap being utilized between the Major and Minor. Please note that Option requirements are considered part of the Major. Students must complete 16 upper-level credits in majors within the College of Professional Studies, Online.

General Education Program Requirements

A minimum grade of D- is required in all General Education coursework. Students are allowed a maximum of two course overlaps. Overlaps can be used between Major, Minor and General Education requirements with only one overlap being utilized between the Major and Minor.

All General Education requirements, including CRIT 602 Advanced Critical Analysis and Strategic Thinking and IDIS 601 Interdisciplinary Seminar, must be taken prior to the capstone.

Writing Program Requirements

All bachelor's degree candidates are required to complete four writing intensive courses as part of the University Writing Program Requirements as follows:

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 570</td>
<td>English Composition</td>
<td>4</td>
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<tr>
<td>ENGL 571</td>
<td>English Composition</td>
<td>4</td>
</tr>
<tr>
<td>ENGL 572</td>
<td>English Composition</td>
<td>4</td>
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<tr>
<td>ENGL 573</td>
<td>English Composition</td>
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Writing Intensive courses are identified with the label "Writing Intensive Course" in the "Attributes" section of the course description and/or a W following the course number.

Major Requirements

Prior to capstone enrollment, students are expected to complete the majority of their required major courses along with CRIT 602 Advanced Critical Analysis and Strategic Thinking and IDIS 601 Interdisciplinary Seminar. Students should consult with their advisor regarding specific major courses that may be completed with their capstone. Academic Advisor approval is required for registration to be processed.

<table>
<thead>
<tr>
<th>Code</th>
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</thead>
<tbody>
<tr>
<td>ACCT 540</td>
<td>Managerial Accounting</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 541</td>
<td>Managing Information Technology</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 542</td>
<td>Human Resource Management</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 543</td>
<td>Legal and Ethical Issues in Business Management</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 544</td>
<td>Principles of Marketing</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 545</td>
<td>Operations Management</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 546</td>
<td>International Economics</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 547</td>
<td>The Entrepreneurial Mindset</td>
<td>4</td>
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</tbody>
</table>

Select five of the following:

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</thead>
<tbody>
<tr>
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<td>Managerial Accounting</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 549</td>
<td>Managing Information Technology</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 550</td>
<td>Introduction to Data Analytics</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 551</td>
<td>Principles of Economics</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 552</td>
<td>International Economics</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 553</td>
<td>The Entrepreneurial Mindset</td>
<td>4</td>
</tr>
<tr>
<td>ACCT 554</td>
<td>Financial Management</td>
<td>4</td>
</tr>
</tbody>
</table>

All General Education requirements, including CRIT 602 Advanced Critical Analysis and Strategic Thinking and IDIS 601 Interdisciplinary Seminar, must be taken prior to the capstone.
or FNC 675 Financial Modeling and Decision Making
or HRM 420 Human Resource Management
or HRM 710 Law and Ethics in Human Resource Management
or MGMT 595 Practicum in Management
or MGMT 625 Legal and Ethical Issues in Business Management
or MGMT 626 Project Management Strategies
or MGMT 680 Global Business
or MGMT 695 Internship in Management
or MKT 510 Introduction to Professional Sales
or MKT 517 Consumer Behavior
or OPS 605 Quality Management
or OPS 720 Fundamentals of LEAN Process Improvement
or SCM 610 Supply Chain Management

Integrative Capstone

MGMT 795 or MGMT 798

Total Credits 52

Electives

Open electives are courses students will need to take in addition to their general education and major requirements in order to satisfy the remaining credit totals for their programs. Open electives are defined as any credit course offered by the College not already included in the student's general education, major, option or minor. Students will need 120 credits total to graduate with a bachelor's degree from the Online Division of the College of Professional Studies.

Degree Plan

This degree plan is a sample and does not reflect the impact of transfer credit or current course offerings. UNH CPS Online undergraduate students should develop individual academic plans with their academic advisor during their first year at UNH.

Sample Course Sequence

First Year

Fall

Credits
APST 405 Career Development and Planning 2
CMPL 402 Excel 2
ENG 420 The Writing Process 4
MTH 402 Math for Our World 4
General Education Course

Credits 16

Spring

COM 460 Interpersonal Communication and Group Dynamics 4
CRIT 501 Introduction to Critical Inquiry 4
MGMT 410 Principles of Management 4
Elective

Credits 16

Second Year

Fall

Credits
COM 480 Visual Communication 4
MTH 504 Statistics 4

Fourth Year

Fall

Credits
IDIS 601 Interdisciplinary Seminar 4
Select one Organization and Business Adm Option Course 4
Elective 4

Credits 16

Spring

Elective 4

MGMT 798 or MGMT 795

Integrative Capstone: Strategic Management Experience or Integrative Capstone: Industry-Based Internship 4

Credits 16

Elective 4

Spring

Select one Organization and Business Adm Option Course 4

Credits 16

Elective 4
Elective  4

Credits  8

Total Credits  120

**Student Learning Outcomes**

- Apply business management theories related to production and operations, organizational behavior, human resource management, and leadership throughout various functional areas of organizations.
- Communicate organizational information effectively across an organization through the use of information systems, to a broad spectrum of audiences and in a variety of business situations.
- Apply quantitative tools and information systems in business analysis and decision-making.
- Critically analyze, research and articulate organizational strengths and weaknesses in areas such as competitive advantage, operations, human resources, marketing, financial and strategic positioning.
- Make legal and ethical individual and business decisions based on legalities, evaluation of business sustainability (environmental, socio-cultural, economic, institutional) and ethical practice.
- Manage and lead to enhance the effectiveness of individuals, teams, and business organizations in a global environment.