

HEALTH MANAGEMENT AND POLICY MAJOR (B.S.)

<https://chhs.unh.edu/health-management-policy/program/bs/health-management-policy>

Description

The Health Management and Policy (HMP) curriculum includes a variety of healthcare courses, including finance, management, data, and policy courses. Students complete a core of introductory courses prior to their junior year in the HMP major. Upper-division (junior and senior) HMP courses are planned in a two-year sequence, (see course sequence) and includes a 400-hour summer internship. Along with required major courses, students will be guided to complete the University requirements, for writing intensive courses and Discovery courses, to obtain the minimally required 128 credits to graduate. A professional academic advisor and faculty are available to assist with academic and career plans. This degree prepares students to be healthcare leaders in areas, including, but not limited to: consultant, epidemiologist, healthcare administrator, healthcare analyst, human resources, healthcare sales, lawyer, marketer, practice manager, and researcher.

It is important to note that internal or external transfer students may require an extra year due to the prescribed course sequence.

Requirements

Degree Requirements

Minimum Credit Requirement: 128 credits

Minimum Residency Requirement: 32 credits must be taken at UNH

Minimum GPA: 2.0 required for conferral*

Core Curriculum Required: Discovery & Writing Program Requirements

Foreign Language Requirement: No

All Major, Option and Elective Requirements as indicated.

*Major GPA requirements as indicated.

Major Requirements

Code	Title	Credits
Required Courses		
HMP 401	United States Health Care Systems	4
HMP 403	Introduction to Public Health	4
HMP 501	Epidemiology and Community Medicine	4
ENGL 502	Professional and Technical Writing	4
MATH 420	Finite Mathematics	4
Statistics: choose one from the following ¹		
HHS 540	Statistics for Health and Human Service Professionals	4
or MATH 439	Statistical Discovery for Everyone	
or PSYC 402	Statistics in Psychology	
or SOC 402	Statistics	
or ADMN 510	Business Statistics	
or EREC 525	Statistical Methods and Applications	
HMP 610	Survey of Health Information Systems	2
HMP 621	Pre-practicum Seminar	2
HMP 622	Field Practicum in Organizational and Project Analysis, and Management Skills Development	3

HMP 624	Post Practicum Seminar	2
HMP 631	Health Issues Seminar	2
HMP 635	Healthcare Marketing	2
HMP 642	Health Economics	4
HMP 703	Translation of Health Data	4
HMP 711	Introduction to Healthcare Operations Analytics	4
HMP 712	Healthcare Operations Management	4
HMP 721	Managing Health Care Organizations	4
HMP 723	Health Planning	4
HMP 740	Health Care Financial Management	4
HMP 742	Strategic Management for Health Care Organizations (HMP Track Course)	4
HMP 744	Law and Ethics in Healthcare	4
HMP 746	Health Policy	4
Select Track		8
Public Health Track		
HMP 669	Human Behavior and the Public Health	
HMP 715	Environmental Health	
or		
Health Services Management Track		
HMP 722	Health Care Management II	
HMP 741	Health Care Financial Management II	
Honors in Major		
HMP 798H	Honors Project/Research Design ²	
HMP 799H	Honors Project/Research ³	
Total Credits		85

¹ AP Statistics does not meet the statistics requirement.

² HMP 798H is taken for two credits Fall of senior year, if selected for Honors in Major.

³ HMP 799H is taken for four credits Spring of senior year, if completing the Honors in Major thesis.

Field Practicum

HMP 622 Field Practicum in Organizational and Project Analysis, and Management Skills Development is the required 400 hour 10-week field practicum, (or administrative internship), which constitutes an essential part of the HMP academic program. The field practicum occurs during the summer between junior and senior year, typically beginning in late May and ending in late August, requiring a full-time commitment of the student. Students must be an HMP major, in good academic standing in the major, and must retain a cumulative GPA of 3.00 or higher to be granted permission to enroll in the course.

This experience allows students to explore an area of special interest in depth that integrates class work with a supervised field experience. Given sufficient timing of student requests, efforts will be made to arrange practica at distant sites based on special needs. Field practicum sites are selected with student involvement. Typical sites are often concentrated in central and Northern New England, but the experience could also be elsewhere, including abroad.

Academic Requirements

HMP majors must obtain a minimum of a B- in all HMP required courses and prerequisite courses. Majors must have an overall grade-point average of 3.00 to remain in the major. Students not continuing to make progress in the major, as evidenced by a low grades (below B-), incomplete courses, and/or administrative failures resulting in a cumulative GPA lower than 3.0 may, upon determination by the Health Management and Policy faculty, be excluded from the major and participation in the Field Practicum. An exclusion from the major may also be necessary to resolve questions concerning major departmental requirements or University academic standards.

The academic action of *exclusion* could be a temporary action. Consideration for a temporary action requires that a petition is completed by the student detailing the *extenuating* circumstances and providing supportive documentation to the Health Management and Policy Department for review by faculty with a determination of approval. Should a petition be granted *approval to remain in the major* due to extenuating circumstances, the student must demonstrate academic progress (B- in HMP courses and 3.0 GPA) the following semester or they will be excluded from the major without the option to return. If the petition is not determined approved by the faculty, students will be required to change their major.

Internal Applications for HMP Major

Students interested in additional information or in applying for admission to the health management and policy major should attend an HMP information session, and/or contact the academic department coordinator. Efforts should be made to complete this process during the freshman year or early in the sophomore year to ensure sufficient time to complete the required courses, [HMP 401](#), [HMP 403](#), [HMP 501](#), [MATH 420](#), [ENGL 502](#), and [Statistics](#). Admitted UNH students can apply to the major once the student meets the application requirements, a minimum cumulative GPA of 3.00 and at least two of the required courses completed with a B- or higher; however all HMP required courses must be completed with a B- or better to progress in the major.

Honors in Major

The department offers an honors-in-major program. Students must meet the department's requirement of having an overall 3.7 grade-point average at UNH and a 3.7 grade-point average for required HMP courses taken by the end of the spring semester sophomore year to be invited to Honors-in-Major. Honors-in-major students take a total of three honors designated major courses during the junior year and senior year, as well as completing an honors thesis project during the senior year, [HMP 798H](#) and [HMP 799H](#). Students work on the honors thesis with a faculty member within the HMP department who has knowledge in the specific topic. Students should contact the academic department coordinator for further information.

Degree Plan

Suggested course sequence for major courses.

First Year

Fall or Spring

HMP 401	United States Health Care Systems	4
HMP 403	Introduction to Public Health	4
MATH 420	Finite Mathematics	4
Credits		12

Second Year

Fall or Spring

ENGL 502	Professional and Technical Writing	4
HMP 501	Epidemiology and Community Medicine	4
Statistics Course		
HHS 540	Statistics for Health and Human Service Professionals	4
ADMN 510	Business Statistics	
BIOL 528	Applied Biostatistics I	
MATH 439	Statistical Discovery for Everyone	

PSYC 402	Statistics in Psychology	
SOC 402	Statistics	
Credits		12
Third Year		
Fall		
		Credits
HMP 621	Pre-practicum Seminar	1
HMP 642	Health Economics	4
HMP 721	Managing Health Care Organizations	4
HMP 740	Health Care Financial Management	4
HMP 744	Law and Ethics in Healthcare	4
Credits		17
Spring		
HMP 621	Pre-practicum Seminar	1
HMP 610	Survey of Health Information Systems	2
HMP 635	Healthcare Marketing	2
HMP 711	Introduction to Healthcare Operations Analytics	4
HMP 746	Health Policy	4
HMP 741 or HMP 669	Health Care Financial Management II or Human Behavior and the Public Health	4
Credits		17
Summer		
HMP 622	Field Practicum in Organizational and Project Analysis, and Management Skills Development	3
Credits		3
Fourth Year		
Fall		
HMP 624	Post Practicum Seminar	2
HMP 703	Translation of Health Data	4
HMP 712	Healthcare Operations Management	4
HMP 722	Health Care Management II ^{Or HMP 715} Environmental Health Spring	4
HMP 723	Health Planning	4
Credits		18
Spring		
HMP 631	Health Issues Seminar	2
HMP 742	Strategic Management for Health Care Organizations	4
HMP 715	Environmental Health ^{PH track or PH minor}	4
Credits		10
Total Credits		89

Student Learning Outcomes

- The complexity of the health care delivery system, quality of care, and it relates to population health as well as the complexity of financing of the US healthcare delivery model.
- Analyze complex management situations, data and apply (appropriate) health management concepts, theories and models to develop recommendations, working within a team environment.
- Ability to describe and discuss the role of Human resource functions and the laws governing, the difference between management and

leadership, organizational structures, mergers, acquisitions and affiliations and the role of governmental laws and regulations.

- Identify and prioritize organizational needs and market imperatives in design and development of business plans for health Programs and services in a variety of management settings to compile, present and discuss data and its limitations related to specific managerial problems and ethics for organizational decision making based on regulations and principles that govern the domains and the role of management and leadership.
- Use of computer analysis tools for calculating, aggregating, presenting and discussing data and its analysis.
- Understand the importance of a Mission and Vision statements and Identification and involvement of stakeholders, recognizing political and legal implications of actions and decisions.
- Describe and generally assess key concepts and elements of health information systems selection and implementation of health care systems and regulatory requirements related to clinical and financial systems, and the role in HIT/HIM as it relates to cost, quality and access.
- Application of economic theory and current mechanisms for advanced financial knowledge to decision making and strategic thinking skills, ability to identify and target market segment and defined appropriate intervals to measure. the time value of money, long-term debt, stocks and equity, and evaluation of capital projects.
- Communicate information, ideas and information effectively in a written and oral format using appropriate professional conventions.