**ECONOMICS (ECON)**

- Course numbers with the # symbol included (e.g. #400) have not been taught in the last 3 years.

**ECON 401 - Principles of Economics (Macro)**

**Credits:** 0 or 4

Basic functions of the United States economy viewed as a whole; policies designed to affect its performance. Economic scarcity, supply and demand, the causes of unemployment and inflation, the nature of money and monetary policy, the impact of government taxation and spending, the federal debt, and international money matters. ECON 401A emphasizes applications to the international economy. ECON 401H is open to students in the Honors Program.

**Attributes:** Social Science (Discovery)

**Mutual Exclusion:** No credit for students who have taken ECN 411, ECON 411W, ECON 401H.

**Grade Mode:** Letter Grade

**ECON 401H - Honors/Principles of Economics (Macro)**

**Credits:** 4

Basic functions of the United States economy viewed as a whole; policies designed to affect its performance. Economic scarcity, supply and demand, the causes of unemployment and inflation, the nature of money and monetary policy, the impact of government taxation and spending, the federal debt, and international money matters. ECON 401A emphasizes applications to the international economy. ECON 401H is open to students in the Honors Program.

**Attributes:** Honors course; Social Science (Discovery); Inquiry (Discovery); Writing Intensive Course

**Equivalent(s):** ECON 402, ECON 402A

**Mutual Exclusion:** No credit for students who have taken ECN 412, ECON 412W, EREC 411.

**Grade Mode:** Letter Grade

**ECON 402 - Principles of Economics (Micro)**

**Credits:** 4

Functions of component units of the economy and their interrelations. Units of analysis are the individual consumer, the firm, and the industry. Theory of consumer demand and elasticity, supply and costs of production, theory of the firm under conditions of perfect and imperfect competition, demand for and allocation of economic resources, general equilibrium, and basic principles and institutions of international trade. ECON 402A emphasizes applications to the international economy. ECON 402H is open to students in the Honors Program.

**Attributes:** Social Science (Discovery)

**Equivalent(s):** ECON 402A, ECON 402H

**Mutual Exclusion:** No credit for students who have taken ECN 412, ECON 412W, EREC 411.

**Grade Mode:** Letter Grade

**ECON 402H - Honors/Principles of Economics (Micro)**

**Credits:** 4

Functions of component units of the economy and their interrelations. Units of analysis are the individual consumer, the firm, and the industry. Theory of consumer demand and elasticity, supply and costs of production, theory of the firm under conditions of perfect and imperfect competition, demand for and allocation of economic resources, general equilibrium, and basic principles and institutions of international trade. ECON 402A emphasizes applications to the international economy. ECON 402H is open to students in the Honors Program.

**Attributes:** Honors course; Social Science (Discovery); Inquiry (Discovery); Writing Intensive Course

**Equivalent(s):** ECON 402, ECON 402A

**Mutual Exclusion:** No credit for students who have taken ECN 412, ECON 412W, EREC 411.

**Grade Mode:** Letter Grade

**ECON 501 - Business and Economic History**

**Credits:** 4

This course studies the historical influence of business enterprises on the development of capitalist economies, with an emphasis on the United States. Topics include the rise of manufacturing, development of financial institutions and markets, innovation and new markets, the role of the entrepreneur, and the impact of government policy on business development. Because this is an Inquiry course, each student will pursue a major research project. Does not satisfy Economics Major or Minor requirements. DISC: HP and INQ.

**Attributes:** Historical Perspectives(Disc); Inquiry (Discovery)

**Grade Mode:** Letter Grade

**ECON #551 - Careers in Economics - Seminar**

**Credits:** 2

This career seminar is designed to provide economics majors with an opportunity to learn more about potential careers in the field. Students take a number of self-assessments and are exposed to the full depth of career opportunities. Does not satisfy Economics Major requirements. Economics majors only. Cr/F.

**Prerequisite(s):** ECON 401 with a minimum grade of C- and ECON 402 with a minimum grade of C-.

**Grade Mode:** Credit/Fail

**ECON #552 - Careers in Economics - Field Experience**

**Credits:** 2

This career seminar is the second course in the ECON #551/552 sequence. It is designed to give students an opportunity to observe real work environments and then share those experiences with other students enrolled in the course. Does not satisfy Economics Major requirements. Economics majors only.

**Prerequisite(s):** ECON 401 with a minimum grade of C- and ECON 402 with a minimum grade of C- and ECON #551 with a minimum grade of D-.

**Grade Mode:** Letter Grade
ECON 565 - Predictive Modeling: Data Driven Economic Analysis  
Credits: 4  
This course expands upon core topics in statistics through the study and practice of data management, data analysis, and statistical programming. Statistical programming and analytical skills are the key components of predictive modeling. Students will develop tools for collecting, organizing, interpreting, presenting, and analyzing business information. As an economics course emphasis will be placed on how to use data to improve the information needed to make sound economic and business decisions based on marginal analysis.  
Prerequisite(s): (ADMN 420 with a minimum grade of C- or ADMN 510 with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).  
Grade Mode: Letter Grade

ECON 605 - Intermediate Microeconomic Analysis  
Credits: 4  
Analysis of supply and demand. Determination of prices, production, and the distribution of income in noncompetitive situations and in the purely competitive model. General equilibrium. Special topics cover a variety of areas in economics, often of special interest to the instructor.  
Prerequisite(s): (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C-) and (ECON 401 with a minimum grade of C- or EREC 411 with a minimum grade of C-).  
Equivalent(s): ECON 605W  
Grade Mode: Letter Grade

ECON 606 - Intermediate Microeconomics with Calculus  
Credits: 4  
Consumer theory. Determination of prices, production, and the distribution of income in perfectly and imperfectly competitive markets. Demand and supply analysis. Welfare analysis of public policies. General Equilibrium. Topics employ calculus. Special topics cover a variety of areas in economics, often of special interest to the instructor.  
Prerequisite(s): (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-) and (ADMN 420 with a minimum grade of C- or ADMN 510 with a minimum grade of C-) and (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (MATH 424A with a minimum grade of D- or MATH 424B with a minimum grade of D- or MATH 425 with a minimum grade of D-).  
Grade Mode: Letter Grade

ECON 611 - Intermediate Macroeconomic Analysis  
Credits: 4  
Macroeconomic measurement, theory, and public policy determination. Special topics cover a variety of areas in economics, often of special interest to the instructor.  
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).  
Grade Mode: Letter Grade

ECON 620 - Topics in Economics  
Credits: 4  
Special topics cover a variety of areas in economics, often of special interest to the instructor.  
Prerequisite(s): ECON 401 with a minimum grade of C- and ECON 402 with a minimum grade of C-  
Repeat Rule: May be repeated for a maximum of 16 credits.  
Grade Mode: Letter Grade

ECON 620W - Topics in Economics  
Credits: 4  
Special topics cover a variety of areas in economics, often of special interest to the instructor.  
Attributes: Writing Intensive Course  
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).  
Repeat Rule: May be repeated for a maximum of 16 credits.  
Grade Mode: Letter Grade

ECON 625 - Economic History of the United States  
Credits: 4  
This course studies the development of the U.S. economy from colonial times to the 21st century. The role that institutions, innovations and government policy play in economic development is a central theme of the course. Western settlement, slavery and abolition, the rise of manufacturing and the corporate business, emergence of affluence and consumer society, and the Great Depression are some of the topics addressed. Prereq: ECON 401 or ECON 402/or permission.  
Equivalent(s): ECON 515, ECON 515W  
Grade Mode: Letter Grade

ECON 626 - Supervised Student Teaching  
Credits: 2-4  
Participants are expected to perform such functions as leading discussion groups, assisting faculty in undergraduate courses that they have successfully completed. For juniors and seniors with 3.0 or better cumulative GPA. No more than four credits may be earned as a teaching assistant in any one course. Permission of instructor and undergraduate programs office required.  
Repeat Rule: May be repeated for a maximum of 16 credits.  
Grade Mode: Credit/Fail

ECON 633 - Microfinance  
Credits: 4  
Microfinance focuses on features of the informal economy in developing countries especially small-scale changes in finance, commerce, technology, and in social and environmental organization that have led to transformational economic breakthroughs. Besides financial services, the course examines innovative customer segments, market-based solutions, the role of government subsidies, a range of development issues, and how to measure success for projects, programs, and institutions.  
Grade Mode: Letter Grade

ECON 635 - Money and Banking  
Credits: 4  
Study of how the financial sectors of globally interconnected economies impact real economic activity. It includes interrelationships of interest rates, exchange rates, expectations, financial markets, financial institutions, central banks, systemic crises, the supply and demand for money and other financial instruments, and an introduction to monetary theory, policy and regulation.  
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).  
Grade Mode: Letter Grade
ECON 645 - International Economics
Credits: 4
Covers both international trade theory and open-economy macroeconomics. Some of the major issues include whether free trade is always preferred to restricted trade, the controversy over industrial policy and how best to structure the international financial system. Students gain an understanding of topics including currency exchange rate movements, and trade policy, among others. 
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).
Equivalent(s): ECON 645W
Grade Mode: Letter Grade

ECON 653 - Law and Economics
Credits: 4
Introduces the field of Law and Economics. Focuses on the legal system and the economic consequences of property, contract, tort, criminal law and mediation.
Attributes: Writing Intensive Course
Prerequisite(s): (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-). 
Grade Mode: Letter Grade

ECON 654 - Industrial Economics and Business Innovation
Credits: 4
This course will provide students with a survey of economic models in industrial organization, applied to innovation-related issues. The course is divided into three sections. In the first one, we introduce the concept of innovation, its measurement and how it is related to knowledge. In the second part, we look at innovation at the firm level. In particular, we delve into the "knowledge-creating" company and its strategies. Finally, we analyze the structure and evolution of several hi-tech industries, in terms of survival of existing firms and creation of new firms.
Attributes: Writing Intensive Course
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 655 - Innovation in the Global Economy
Credits: 4
This course will provide students with a survey of economic models in international trade, applied to innovation-related issues. The course is divided into three sections. In the first one, we look at the role that industry, universities, and the government play in the national innovation system. In the second part, we look at innovation from an international perspective. In particular, we delve into the relationship between globalization and innovation. Finally, we analyze the role of externalities in the knowledge economy and particularly network effects in the diffusion of new technologies.
Attributes: Writing Intensive Course
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 656 - Labor Economics
Credits: 4
Functioning of labor markets from theoretical and policy perspectives. Labor demand and supply, wages and employment. Welfare programs, human capital, discrimination in the labor market, unions, wage differentials.
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-) and (ECON 605 with a minimum grade of C- or ECON 606 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 668 - Economic Development
Credits: 4
An exploration of the theorizing (ways of seeing) and resulting policies (ways of doing) in Third World development. How the 'West' constructed the 'Rest'. Theories of development and underdevelopment. Development as industrialization with its urban bias. A planet of slums? The ambivalent effects of technological change in the Third World. An examination of agriculture (famines, green revolution, case study of opium cultivation in Afghanistan). International institutions' versus NGO's approaches to development. Grassroots development, participation and post-development.
Attributes: Writing Intensive Course
Prerequisite(s): (ECON 401 with a minimum grade of C- or ECON 401H with a minimum grade of C-) and (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 667 - Economics of Sports
Credits: 4
Focuses on the major economic aspects of North American professional and collegiate sports and special topics like the Olympics, discrimination, and tournament sports drawing from public finance, labor economics, and industrial organization.
Attributes: Writing Intensive Course
Prerequisite(s): (ECON 402 with a minimum grade of C- or ECON 402H with a minimum grade of C- or EREC 411 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 720 - Economic Problems
Credits: 4
Special topics cover a variety of areas in economics, often of special interest to the instructor.
Prerequisite(s): ECON 401 with a minimum grade of C- and ECON 402 with a minimum grade of C-.
Repeat Rule: May be repeated for a maximum of 16 credits.
Grade Mode: Letter Grade
ECON 720W - Economic Problems
Credits: 4
Special topics cover a variety of areas in economics, often of special interest to the instructor.
Attributes: Writing Intensive Course
Prerequisite(s): ECON 401 with a minimum grade of C- and ECON 402 with a minimum grade of C-
Repeat Rule: May be repeated for a maximum of 16 credits.
Grade Mode: Letter Grade

ECON 725 - Independent Study
Credits: 1-4
Individual research projects that are student designed. Initial sponsorship of a Paul College faculty member must be obtained followed by approval of Paul advisor and Dean’s Office. Special permission required to earn more than 4 credits in one semester. For Paul College Juniors and Seniors with 3.0 or better cumulative GPA.
Repeat Rule: May be repeated for a maximum of 12 credits.
Grade Mode: Letter Grade

ECON 725W - Independent Study
Credits: 1-4
Individual research projects that are student designed. Initial sponsorship of an economics faculty member must be obtained followed by approval of PAUL advisor and dean’s office. Special permission required to earn more than 4 credits in one semester. For Paul College juniors and seniors in with 3.0 or better cumulative GPA.
Attributes: Writing Intensive Course
Equivalent(s): ECON 695W
Grade Mode: Letter Grade

ECON 726 - Introduction to Econometrics
Credits: 4
Introduces regression techniques as used in economics and management; estimation and statistical inference in the context of the general linear model; discussion of problems encountered and their solutions; extensions of the general linear model.
Prerequisite(s): ADMN 420 with a minimum grade of C- or ADMN 510 with a minimum grade of C- or MATH 539 with a minimum grade of C- or BIOL 528 with a minimum grade of C- or EREC 525 with a minimum grade of C- or MATH 644 with a minimum grade of C-.
Grade Mode: Letter Grade

ECON 727 - Advanced Econometrics
Credits: 4
Prerequisite(s): ECON 726 with a minimum grade of C- and (MATH 424A with a minimum grade of D- or MATH 424B with a minimum grade of D- or MATH 425 with a minimum grade of D-).
Grade Mode: Letter Grade

ECON 746 - International Finance
Credits: 4
International monetary mechanism; balance of payments, international investment, exchange rates, adjustment systems, international liquidity, foreign aid, multinational corporations.
Attributes: Writing Intensive Course
Prerequisite(s): ECON 645 with a minimum grade of C-.
Grade Mode: Letter Grade

ECON 760 - Game Theory
Credits: 4
Game theory is the study of strategic interactions. In order for a decision-maker to decide the best course of action, he must take into account the actions of others, including how his own behavior influences the thinking and payoffs of others. Game theory helps us develop an understanding of how people actually behave and how they should be advised to behave in strategic situations. Game theory models conflict and cooperation between rational decision-making agents and has applications in a wide variety of areas, including statistical decision theory, artificial intelligence, economics and business, biology, political science and philosophy.
Prerequisite(s): (ECON 605 with a minimum grade of C- or ECON 606 with a minimum grade of C- or ADMN 580 with a minimum grade of C-).
Grade Mode: Letter Grade

ECON 774 - Senior Economics Seminar
Credits: 4
Capstone experience for students enrolled in the Economics B.A. program. Topics and format of the class depends on the interests and expertise of the faculty member and students of the course. The course is organized around a "big" idea and focuses on an important topic that has broad interest and social consequences.
Attributes: Writing Intensive Course
Prerequisite(s): ECON 605 with a minimum grade of C- and ECON 611 with a minimum grade of C-.
Grade Mode: Letter Grade

ECON 775 - Applied Research Skills for Economists
Credits: 4
Capstone course for students enrolled in B.S. in analytical economics. Students conduct economic research by bringing their understanding of economic theory and empirical/analytical skills to investigate contemporary economic problems, issues, and phenomena. Presentations are calculus-based. The topics and course design vary depending on the instructor.
Attributes: Writing Intensive Course
Prerequisite(s): ECON 606 with a minimum grade of C- and ECON 611 with a minimum grade of C- and ECON 726 with a minimum grade of C-.
Grade Mode: Letter Grade

ECON 779 - Honors Thesis
Credits: 4-8
Supervised research leading to the completion of an honors thesis; required for graduation from the honors program in economics. Writing intensive.
Attributes: Honors course; Writing Intensive Course
Grade Mode: Letter Grade