# ECONOMICS-UNHM (ECN)

Course numbers with the # symbol included (e.g. #400) have not been taught in the last 3 years.

**ECN 410 - History of Literary Economics**  
**Credits:** 4  
An examination of the contributions of fiction writers to the history of economic thought. Novels and short stories are analyzed in conjunction with studying influential and heterodox schools of economic thought. Fiction writers will vary by semester (e.g., Mark Twain, Edith Wharton, Charlotte Perkins Gilman, Theodore Dreiser, Jack London, Ayn Rand, F. Scott Fitzgerald and Louisa May Alcott). Schools of economic thought examined include critics as well as advocates of free market capitalism. Writing intensive.  
**Attributes:** Humanities (Disc); Inquiry (Discovery); Writing Intensive Course  
**Grade Mode:** Letter Grade

**ECN 411 - Introduction to Macroeconomic Principles**  
**Credits:** 4  
Studies how an economy functions. Develops measures and theories of economic performance to study such issues as unemployment, inflation, international trade and finance, and the level of national production. Examines government policies designed to correct for unemployment and inflation with close attention to the use of fiscal and monetary policies in the U.S.  
**Attributes:** Social Science (Discovery)  
**Mutual Exclusion:** No credit for students who have taken ECON 401, ECON 401H.  
**Grade Mode:** Letter Grade

**ECN 411W - Introduction to Macroeconomic Principles**  
**Credits:** 4  
Studies how an economy functions. Develops measures and theories of economic performance to study such issues as unemployment, inflation, international trade and finance, and the level of national production. Examines government policies designed to correct for unemployment and inflation with close attention to the use of fiscal and monetary policies in the U.S.  
**Attributes:** Social Science (Discovery); Writing Intensive Course  
**Equivalent(s):** ECN 411  
**Mutual Exclusion:** No credit for students who have taken ECON 401, ECON 401H.  
**Grade Mode:** Letter Grade

**ECN 412 - Introduction to Microeconomic Principles**  
**Credits:** 4  
Studies the behavior and interaction of fundamental decision-making units in an economy, especially consumers and business firms. Applies such economic principles as scarcity, supply and demand, and elasticity to a variety of social issues. Topics include the resource allocation problems of households and business firms, economic theories of social problems (such as crime, divorce, and discrimination), and the economic implications of government policies affecting the environment, the workplace, and industrial organization.  
**Attributes:** Social Science (Discovery)  
**Equivalent(s):** ECN 412W  
**Mutual Exclusion:** No credit for students who have taken ECON 402, ECON 402A, ECON 402H, EREC 411.  
**Grade Mode:** Letter Grade

**ECN 412W - Introduction to Microeconomic Principles**  
**Credits:** 4  
Studies the behavior and interaction of fundamental decision-making units in an economy, especially consumers and business firms. Applies such economic principles as scarcity, supply and demand, and elasticity to a variety of social issues. Topics include the resource allocation problems of households and business firms, economic theories of social problems (such as crime, divorce, and discrimination), and the economic implications of government policies affecting the environment, the workplace, and industrial organization.  
**Attributes:** Social Science (Discovery); Writing Intensive Course  
**Equivalent(s):** ECN 412, ECN 412A  
**Mutual Exclusion:** No credit for students who have taken ECON 402, ECON 402A, ECON 402H, EREC 411.  
**Grade Mode:** Letter Grade

**ECN 505 - Contemporary Economic Issues**  
**Credits:** 4  
The course applies microeconomic and macroeconomic principles to analyze current economic problems and issues with attention to developing an evaluating different economic policies for addressing the economic problems that are identified. The course includes a service learning component in which students will work with a community partner (e.g., local business, nonprofit organization or government agency) to identify an economic problem and help design and evaluate policy options to enact a solution to the problem. Topics will vary each semester but will include a cross-section of local, state, national and international economic issues with related readings. Prereq: ECN 411 and ECN 412 or permission of the instructor.  
**Grade Mode:** Letter Grade

**ECN 540 - Introduction to Microeconomic Principles**  
**Credits:** 4  
The course applies microeconomic and macroeconomic principles to analyze current economic problems and issues with attention to developing an evaluating different economic policies for addressing the economic problems that are identified. The course includes a service learning component in which students will work with a community partner (e.g., local business, nonprofit organization or government agency) to identify an economic problem and help design and evaluate policy options to enact a solution to the problem. Topics will vary each semester but will include a cross-section of local, state, national and international economic issues with related readings. Prereq: ECN 411 and ECN 412 or permission of the instructor.  
**Grade Mode:** Letter Grade

**ECN #635 - Money, Banking and Macroeconomic Activity**  
**Credits:** 4  
A study of the financial sector of the economy including commercial banks, thrifts, and other depository institutions. Examines the meaning and determinants of the money supply, credit and interest rates. Close attention paid to the role of the Federal Reserve and the economic effects of its monetary policy. Prereq: ECN 411, ECN 412.  
**Grade Mode:** Letter Grade

**ECN 640 - Business Law and Economics**  
**Credits:** 4  
A study of the legal environment of business. Emphasis is on using economic analysis to examine laws of property, contract, and tort affecting business. Includes the ethical foundations of law and ethical issues involving business. Specific topics may include commercial free speech, white collar crime and managerial responsibility, product liability, cyberlaw, copyright, trademark and patent law. Prereq: ADM 400, ECN 412, and sophomore standing or permission of the instructor. Writing intensive.  
**Attributes:** Writing Intensive Course  
**Equivalent(s):** ECN 540  
**Grade Mode:** Letter Grade

**ECN 650 - Economics for Managers**  
**Credits:** 4  
Examines how economic principles can be applied to resource allocation problems confronted by managers in a variety of industry settings. Emphasis on both theory and application. Topics include cost analysis, production decisions, and pricing policies of business managers within perfectly competitive, monopolistic, oligopolistic, and monopolistically competitive environments. Prereq: ADM 400, ECN 412 and sophomore standing or permission of instructor.  
**Grade Mode:** Letter Grade