

# ECONOMICS (ECN) CPSM

Visit the [Course Schedule Search website](#) to find out when courses will be offered during the academic year.

*Read more about the courses within this subject prefix in the descriptions provided below.*

## ECN 410 - History of Literary Economics

**Credits:** 4

An examination of the contributions of fiction writers to the history of economic thought. Novels and short stories are analyzed in conjunction with studying influential and heterodox schools of economic thought. Fiction writers will vary by semester (e.g., Mark Twain, Edith Wharton, Charlotte Perkins Gilman, Theodore Dreiser, Jack London, Ayn Rand, F. Scott Fitzgerald and Louisa May Alcott). Schools of economic thought examined include critics as well as advocates of free market capitalism.

**Attributes:** Humanities(Disc); Inquiry (Discovery); Writing Intensive Course

**Grade Mode:** Letter Grading

## ECN 411 - Introduction to Macroeconomic Principles

**Credits:** 4

Studies how an economy functions. Develops measures and theories of economic performance to study such issues as unemployment, inflation, international trade and finance, and the level of national production. Examines government policies designed to correct for unemployment and inflation with close attention to the use of fiscal and monetary policies in the U.S.

**Attributes:** Social Science (Discovery)

**Mutual Exclusion:** No credit for students who have taken ECON 401, ECON 401H.

**Grade Mode:** Letter Grading

## ECN 411W - Introduction to Macroeconomic Principles

**Credits:** 4

Studies how an economy functions. Develops measures and theories of economic performance to study such issues as unemployment, inflation, international trade and finance, and the level of national production. Examines government policies designed to correct for unemployment and inflation with close attention to the use of fiscal and monetary policies in the U.S.

**Attributes:** Social Science (Discovery); Writing Intensive Course

**Equivalent(s):** ECN 411

**Mutual Exclusion:** No credit for students who have taken ECON 401, ECON 401H.

**Grade Mode:** Letter Grading

## ECN 412 - Introduction to Microeconomic Principles

**Credits:** 4

Studies the behavior and interaction of fundamental decision-making units in an economy, especially consumers and business firms. Applies such economic principles as scarcity, supply and demand, and elasticity to a variety of social issues. Topics include the resource allocation problems of households and business firms, economic theories of social problems (such as crime, divorce, and discrimination), and the economic implications of government policies affecting the environment, the workplace, and industrial organization.

**Attributes:** Social Science (Discovery)

**Equivalent(s):** ECN 412W

**Mutual Exclusion:** No credit for students who have taken ECON 402, ECON 402A, ECON 402H, EREC 411.

**Grade Mode:** Letter Grading

## ECN 412W - Introduction to Microeconomic Principles

**Credits:** 4

Studies the behavior and interaction of fundamental decision-making units in an economy, especially consumers and business firms. Applies such economic principles as scarcity, supply and demand, and elasticity to a variety of social issues. Topics include the resource allocation problems of households and business firms, economic theories of social problems (such as crime, divorce, and discrimination), and the economic implications of government policies affecting the environment, the workplace, and industrial organization.

**Attributes:** Social Science (Discovery); Writing Intensive Course

**Equivalent(s):** ECN 412, ECN 412A

**Mutual Exclusion:** No credit for students who have taken ECON 402, ECON 402A, ECON 402H, EREC 411.

**Grade Mode:** Letter Grading

## ECN 640 - Business Law and Economics

**Credits:** 4

A study of the legal environment of business. Emphasis is on using economic analysis to examine laws of property, contract, and tort affecting business. Includes the ethical foundations of law and ethical issues involving business. Specific topics may include commercial free speech, white collar crime and managerial responsibility, product liability, cyberlaw, copyright, trademark and patent law.

**Attributes:** Writing Intensive Course

**Prerequisite(s):** BUS 400 with a minimum grade of D- and ECN 412 with a minimum grade of D-.

**Equivalent(s):** ECN 540

**Grade Mode:** Letter Grading

## ECN 650 - Economics for Managers

**Credits:** 4

Examines how economic principles can be applied to resource allocation problems confronted by managers in a variety of industry settings. Emphasis on both theory and application. Topics include cost analysis, production decisions, and pricing policies of business managers within perfectly competitive, monopolistic, oligopolistic, and monopolistically competitive environments.

**Prerequisite(s):** BUS 400 with a minimum grade of D- and ECN 412 with a minimum grade of D-.

**Grade Mode:** Letter Grading