HOTEL AND HOSPITALITY MANAGEMENT MAJOR (B.S.)

https://paulcollege.unh.edu/hospitality-management/program/bs/hospitality-management-major

**Description**

Hotel and Hospitality Management is more than an area of study; it’s a way of life. At the second-oldest four-year degree program in the country you will study and work using state-of-the-art technology and facilities, receiving relevant industry certifications.

The Hotel and Hospitality Management program curriculum comprises foundation courses in hospitality management, business administration courses, and a number of University Discovery Program courses. A wide range of elective courses complement the foundation courses.

**Requirements**

**Degree Requirements**

- Minimum Credit Requirement: 128 credits
- Minimum Residency Requirement: 32 credits must be taken at UNH
- Minimum GPA: 2.0 required for conferral*
- Core Curriculum Required: Discovery & Writing Program Requirements
- Foreign Language Requirement: No

All Major, Option and Elective Requirements as indicated. *Major GPA requirements as indicated.

**Major Requirements**

To graduate, students must obtain a 2.3 grade-point average in all major required courses and a minimum grade of C- in each Paul College major course. A student must have a minimum of 400-hours of on-the-job, paid work experience in the hospitality industry, earned through a structured paid internship.

A typical plan of study is as follows, showing the requirements of the program. Students complete 16-18 credits per semester, which includes major requirements, electives for the major, Discovery Program requirements, and free electives offered across the college and university.

**Additional Tracks in Hotel and Hospitality Management**

Students may decide to concentrate their electives in a particular area and select one of two tracks (see below), or may choose courses from the two tracks to fulfill the elective requirement.

**Food Service and Event Management Track**

- **Code**
  - HMGT 661: Event Design, Planning, and Management
  - HMGT 667: Advanced Food & Beverage Operations & Event Management (capstone)
- **Credits**
  - 6
- **Select two(2) of the following courses:**
  - HMGT 670: International Food and Culture
  - HMGT 681: Contemporary Resort Development and Management
  - HMGT 771: International Wine and Beverage
  - HMGT 777: Casino Management

**Hotel Administration and Analytics Track**

- **Code**
  - HMGT 703: Strategic Management in the Hospitality Industry (capstone)
  - HMGT 758: Revenue Management and Pricing
- **Credits**
  - 8
- **Select two(2) of the following courses:**
  - HMGT 798: Topics (Hospitality Asset and Financial Management)
  - HMGT 798: Topics (Hospitality Operations and Financial Metrics)
  - FIN 708: Real Estate Finance

**Approved Non-HMGT Electives List**

- **Code**
  - ADMIN 410: Management Information Systems
  - ADMIN 575: Behavior in Organizations
  - CMN 500: Public Speaking
  - ECON 402: Principles of Economics (Micro)
  - ENGL 502: Professional and Technical Writing
  - IA 401: International Perspectives
  - MKTG 520: Topics in Marketing (Understanding Your Customer)
  - MKTG 649: Foundations of Personal Selling
  - MKTG 752: Marketing Research
  - MKTG 753: Consumer/Buyer Behavior
  - PSYC 401: Introduction to Psychology
  - RMP 490: Recreation & Tourism in Society
  - RMP 501: Recreation Services for Individuals with Disabilities
  - RMP 661: LeaderShip in Recreation Services
  - RMP 680: Festival and Event Planning
  - SUST 401: Exploring Sustainability
  - TOUR 400: Introduction to Tourism
  - TOUR 510: Tourism and Global Understanding

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- **Credits**
  - 77

1 HMGT degree students must take HMGT 703 or HMGT 667 as their capstone course.
Students can **not** include their elected Capstone course (HMGT 703 or HMGT 667) as one of their three HMGT elective course requirements. It may only apply to one degree requirement.

Students may take any combination of four (4) credits of BiP intelligence attribute courses: PAUL 660, PAUL 670, PAUL 680 or PAUL 690, or any course that has an assigned BiP intelligence attribute (BIPS, BIPA, BIPC, BIPP). Student may not apply the required HMGT-Paul 690 course to fulfill this requirement.

HMGT students must take an HMGT designated BiP Professional PAUL 690 course. Please check with the Paul Undergraduate Programs and Advising Office if you have questions.

Please note: HMGT 798 Topics and MKTG 520 Topics in Marketing are topics course designations; you must register for the specific Topics Course Title designated in the catalog.

Some courses have pre-requisites or major restrictions on sections. Students are responsible for checking pre-requisites and section permissions.

### Student Learning Outcomes

- Students will demonstrate the ability to solve complex problems.
- Students will demonstrate knowledge of the core content areas of the hospitality industry.
- Students will demonstrate effective oral communication skills.
- Students will demonstrate effective written communication skills.
- Students will identify and understand the ethical dimensions and implications of business decisions.
- Students will demonstrate a global awareness of challenges facing hospitality businesses.
- Students will engage in effective team behaviors.