BUSINESS ADMINISTRATION MAJOR: FINANCE OPTION (B.S.)

https://paulcollege.unh.edu/business-administration/program/bs/business-administration-major-finance-option

Description

The Option in Finance provides students with the knowledge and analytical skills necessary to make informed financial decisions for themselves and their organizations. Business students interested in numbers, quantitative analysis, problem solving, utilizing creativity, and practical applications will appreciate this option. Opportunities exist in a variety of fields, including commercial and investment banking, insurance, corporate finance, money management, venture capital, risk management, and real estate.

The job outlook for finance students is strong, and starting and mid-career salaries are typically among the highest of all majors at a university. Many premier jobs in business, such as hedge fund manager, investment banker, and CFO, are in finance.

Requirements

Degree Requirements

Minimum Credit Requirement: 128 credits

Minimum Residency Requirement: 32 credits must be taken at UNH

Minimum GPA: 2.0 required for conferral*

Core Curriculum Required: Discovery & Writing Program Requirements

Foreign Language Requirement: No

All Major, Option and Elective Requirements as indicated.

*Major GPA requirements as indicated.

Major Requirements

A typical plan of study follows, showing the major-required courses. Students take 16-18 credits per semester. Discovery Program requirements (including the Inquiry requirement in the first two years) and elective courses are taken as well. Students are expected to follow this course plan. In the first three semesters, students cannot take more than two major courses in a single semester. The options have additional requirements as noted. For a detailed schedule/plan of study for each option, students should check with the Paul College Undergraduate Programs and Advising Office for specific recommendations.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADMN 510</td>
<td>Introduction to Financial Management</td>
<td>4</td>
</tr>
<tr>
<td>ADMN 515</td>
<td>Behavior in Organizations</td>
<td>4</td>
</tr>
<tr>
<td>ADMN 580</td>
<td>Quantitative Decision Making</td>
<td>4</td>
</tr>
<tr>
<td>ADMN 585</td>
<td>Marketing</td>
<td>4</td>
</tr>
<tr>
<td>ADMN 775</td>
<td>Strategic Management: Decision Making</td>
<td>4</td>
</tr>
<tr>
<td>Other subject code courses:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ECON 401</td>
<td>Principles of Economics (Macro)</td>
<td>4</td>
</tr>
<tr>
<td>ECON 402</td>
<td>Principles of Economics (Micro)</td>
<td>4</td>
</tr>
<tr>
<td>MATH 422</td>
<td>Mathematics for Business Applications</td>
<td>4</td>
</tr>
<tr>
<td>or MATH 424A</td>
<td>Calculus for Social Sciences</td>
<td></td>
</tr>
<tr>
<td>PHIL 431</td>
<td>Business Ethics</td>
<td>4</td>
</tr>
<tr>
<td>PAUL 405</td>
<td>Freshman Academic Experience I</td>
<td>1</td>
</tr>
<tr>
<td>PAUL 406</td>
<td>Freshman Academic Experience II</td>
<td>1</td>
</tr>
<tr>
<td>PAUL 660</td>
<td>BP-Social Intelligence Topics</td>
<td>2</td>
</tr>
<tr>
<td>PAUL 670</td>
<td>BP-Analytical Intelligence Topics</td>
<td>2</td>
</tr>
<tr>
<td>PAUL 680</td>
<td>BP-Competitive Intelligence Topics</td>
<td>2</td>
</tr>
<tr>
<td>PAUL 690</td>
<td>BP-Professional Intelligence Topics</td>
<td>2</td>
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</table>

1 This is the capstone course in the business administration program, and satisfies the capstone requirement of the Discovery Program. Students may be required to concurrently enroll in ADMN 700 PAUL Assessment of Core Knowledge (zero credits) for AACSB accreditation purposes.

2 Students may satisfy PAUL 660, PAUL 670, PAUL 680, PAUL 690 requirements through other courses/experiences with approved intelligence attributes assigned.

Depending of the choice of option and the specific requirements thereof, students may be able to take PAUL or non-PAUL electives in their junior or senior year.

Option in Finance

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN 701</td>
<td>Financial Policy</td>
<td>4</td>
</tr>
<tr>
<td>FIN 702</td>
<td>Investments Analysis</td>
<td>4</td>
</tr>
<tr>
<td>Three additional Electives</td>
<td>12</td>
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<tr>
<td>Must select at least one course from the Core and Exploration elective categories below:</td>
<td></td>
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<tr>
<td>Core Electives</td>
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<tr>
<td>Select at least one course from the following:</td>
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<tr>
<td>FIN 703</td>
<td>International Financial Management</td>
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<tr>
<td>FIN 704</td>
<td>Derivatives Securities and Markets</td>
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<tr>
<td>FIN 705</td>
<td>Financial Institutions</td>
<td></td>
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<tr>
<td>FIN 706</td>
<td>Financial Modeling and Analytics</td>
<td></td>
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<td>FIN 707</td>
<td>Equity Analysis and Firm Valuation</td>
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<tr>
<td>FIN 708</td>
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<tr>
<td>FIN 709</td>
<td>Fixed Income Analysis and Valuation</td>
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<tr>
<td>Exploitation Electives</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Select at least one course from the following:</td>
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<tr>
<td>ACC 724</td>
<td>Auditing</td>
<td>2</td>
</tr>
<tr>
<td>DS 775</td>
<td>Corporate Project Experience</td>
<td>2</td>
</tr>
<tr>
<td>FIN 710</td>
<td>Big Data in Finance</td>
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<tr>
<td>FIN 711</td>
<td>Investment Banking</td>
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<tr>
<td>FIN 714W</td>
<td>Financial Scandals, Upheavals, and Crises</td>
<td></td>
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<tr>
<td>FIN 720</td>
<td>Topics in Finance II</td>
<td></td>
</tr>
<tr>
<td>FIN 725</td>
<td>Independent Studies in Finance</td>
<td>1</td>
</tr>
<tr>
<td>Additional course by petition approved by Finance Option Coordinator</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total Credits: 20

1 Independent study must be approved by option coordinator; four credits; paper required.

2 Requires pre-requisites outside of finance option.
## Sample Degree Plan

### First Year

**Fall**  
ADMN 400 or ADMN 410  
Introduction to Business or Management Information Systems  
4 credits

ADMN 403  
Computing Essentials for Business  
1 credit

PHIL 431  
Business Ethics  
4 credits

PAUL 405  
Freshman Academic Experience I  
1 credit

**Spring**  
ADMN 410 or ADMN 400  
Management Information Systems or Introduction to Business  
4 credits

ECON 401 or ECON 402  
Principles of Economics (Macro) or Principles of Economics (Micro)  
4 credits

ENGL 401  
First-Year Writing  
4 credits

Discovery  
4 credits

PAUL 406  
Freshman Academic Experience II  
1 credit

**Credits**  
18 credits

### Second Year

**Fall**  
ADMN 502  
Financial Accounting  
4 credits

ADMN 510  
Business Statistics  
4 credits

Discovery  
4 credits

**Spring**  
ADMN 503  
Managerial Accounting  
4 credits

ADMN 570  
Introduction to Financial Management  
4 credits

PAUL 660 or PAUL 690  
BIP-Social Intelligence Topics or BIP-Professional Intelligence Topics  
2 credits

**Credits**  
18 credits

### Third Year

**Fall**  
ADMN 580  
Quantitative Decision Making  
4 credits

ADMN 575 or ADMN 585  
Behavior in Organizations or Marketing  
4 credits

FIN 701 or FIN 702  
Financial Policy or Investments Analysis  
4 credits

Discovery  
4 credits

BiP Business in Practice (PAUL 660, 670, 680 or 690)  
2 credits

**Credits**  
18 credits

**Spring**  
FIN 702 or FIN 701  
Investments Analysis or Financial Policy  
4 credits

ADMN 585 or ADMN 575  
Marketing or Behavior in Organizations  
4 credits

Course selected in consultation with advisor  
4 credits

BiP Business in Practice (PAUL 660, 670, 680 or 690)  
2 credits

**Credits**  
18 credits

### Fourth Year

**Fall**  
Course selected in consultation with advisor  
4 credits

Course selected in consultation with advisor  
4 credits

BiP Business in Practice (PAUL 660, 670, 680 or 690)  
2 credits

**Credits**  
18 credits

**Spring**  
ADMN 775 & ADMN 700  
Strategic Management: Decision Making and PAUL Assessment of Core Knowledge  
4 credits

Course selected in consultation with advisor  
4 credits

Course selected in consultation with advisor  
4 credits

**Credits**  
16 credits

**Total Credits**  
139 credits

1 Students can explore a second option, second major, minor, or general electives.

### Student Learning Outcomes

- Students will demonstrate proficiency in the core content areas of business.
- Students will think critically to address business situations.
- Students will demonstrate communication skills to interact effectively in business situations.
- Students will identify and understand the ethical dimensions and implications of business decisions.
- Students will demonstrate the ability to analyze a business situation by applying a multiple stakeholder lens.
- Students will demonstrate an understanding of business practices as they relate to local, national and global competitiveness.