

BUSINESS ADMINISTRATION MAJOR: FINANCE OPTION (B.S.)

<https://paulcollege.unh.edu/business-administration/program/bs/business-administration-major-finance-option>

Description

The **Option in Finance** provides students with the knowledge and analytical skills necessary to make informed financial decisions for themselves and their organizations. Business students interested in numbers, quantitative analysis, problem solving, utilizing creativity, and practical applications will appreciate this option. Opportunities exist in a variety of fields, including commercial and investment banking, insurance, corporate finance, money management, venture capital, risk management, and real estate.

The job outlook for finance students is strong, and starting and mid-career salaries are typically among the highest of all majors at a university. Many premier jobs in business, such as hedge fund manager, investment banker, and CFO, are in finance.

The goal of the finance option is to provide students with general exposure to the field while allowing them to specialize in one of three tracks: analytics and quantitative finance, financial analyst, and real estate. Tracks are not required; please inquire with the finance option coordinator for details.

Requirements

A typical plan of study follows, showing the major-required courses. Students take 16-18 credits per semester. Discovery Program requirements (including the Inquiry requirement in the first two years) and elective courses are taken as well. Students are expected to follow this course plan. In the first three semesters, students cannot take more than two major courses in a single semester. The options have additional requirements as noted. For a detailed schedule/plan of study for each option, students should check with the Paul College Undergraduate Programs and Advising Office for specific recommendations.

Code	Title	Credits
Business Administration core requirements		
ADMN courses:		
ADMN 400	Introduction to Business	4
ADMN 403	Computing Essentials for Business	1
ADMN 410	Management Information Systems	4
ADMN 502	Financial Accounting	4
ADMN 503	Managerial Accounting	4
ADMN 510	Business Statistics	4
ADMN 570	Introduction to Financial Management	4
ADMN 575	Behavior in Organizations	4
ADMN 580	Quantitative Decision Making	4
ADMN 585	Marketing	4
ADMN 775	Strategic Management: Decision Making ¹	4
Other subject code courses:		
ECON 401	Principles of Economics (Macro)	4
ECON 402	Principles of Economics (Micro)	4
MATH 422	Mathematics for Business Applications	4
or MATH 424A	Calculus for Social Sciences	

PHIL 431	Business Ethics	4
PAUL 405	Freshman Academic Experience I	1
PAUL 406	Freshman Academic Experience II	1
PAUL 660	BiP-Social Intelligence Topics ²	2
PAUL 670	BiP-Analytical Intelligence Topics ²	2
PAUL 680	BiP-Competitive Intelligence Topics ²	2
PAUL 690	BiP-Professional Intelligence Topics ²	2

- ¹ This is the capstone course in the business administration program, and satisfies the capstone requirement of the Discovery Program. Students may be required to concurrently enroll in ADMN 700 PAUL Assessment of Core Knowledge (zero credits) for AACSB accreditation purposes.
- ² Students may satisfy PAUL 660, PAUL 670, PAUL 680, PAUL 690 requirements through other courses/experiences with approved intelligence attributes assigned.

Depending on the choice of option and the specific requirements thereof, students may be able to take PAUL or non-PAUL electives in their junior or senior year.

Option in Finance

Code	Title	Credits
Required		
FIN 701	Financial Policy	4
FIN 702	Investments Analysis	4
Select two of the following:		
FIN 703	International Financial Management	8
FIN 704	Derivatives Securities and Markets	
FIN 705	Financial Institutions	
FIN 706	Financial Modeling and Analytics	
FIN 707	Equity Analysis and Firm Valuation	
FIN 708	Real Estate Finance	
FIN 709	Mortgage Banking and Fixed Income Securities	
FIN 710	Big Data in Finance	
FIN 711	Investment Banking	
FIN 714W	Financial Scandals, Upheavals, and Crises	
FIN 720	Topics in Finance II ¹	
FIN 720W	Topics in Finance II ¹	
Total Credits		16

- ¹ FIN 720 Topics in Finance II and FIN 720W Topics in Finance II are finance topics course numbers; please ensure that FIN topics courses match course titles listed.

Student Learning Outcomes

- Students will demonstrate proficiency in the core content areas of business.
- Students will think critically to address business situations.
- Students will demonstrate communication skills to interact effectively in business situations.
- Students will identify and understand the ethical dimensions and implications of business decisions.
- Students will demonstrate the ability to analyze a business situation by applying a multiple stakeholder lens.
- Students will demonstrate an understanding of business practices as they relate to local, national and global competitiveness.