

# BUSINESS ADMINISTRATION AND JURIS DOCTOR DUAL DEGREE (M.B.A./J.D.)

<https://paulcollege.unh.edu/program/mbajd/business-administration-juris-doctor-dual-degree>

## Description

### JD/MBA- Juris Doctor and Master of Business Administration

Position yourself for career flexibility and versatility in law, business, and their intersections with dual JD/MBA degrees.

#### Highlights

- Paul College is an [AACSB-accredited](#) business school, placing our programs among the top 5% of MBA programs worldwide.
- You will develop leadership and management skills that enable you to lead law firms, public or governmental institutions, or large corporate enterprises.
- You will save time and money, as both degrees can be completed in just 3.5 years.
- You take the same courses, taught by the same world-class faculty, and have access to the same resources as other MBA students.
- You will take core courses at UNH Manchester in the evenings. For additional flexibility, you are eligible to take electives online.
- You will collaborate with working professionals with experience in a globally diverse range of industries.
- You will have your own personal MBA program advisor and access to career development tools and services.

## Requirements

### JD/MBA Degree Requirements

JD/MBA students start at the Law school for one year, then join our Part-Time MBA for the remainder of their law program for a total of 3.5 years. JD/MBA students can apply 9 credits towards their MBA from their LAW courses; thus, only four (4) MBA electives are needed.

- **Core Classes:** Core coursework will be completed at the **UNH Manchester campus**.
- **Electives:** Electives will be completed at either our **Manchester or Durham campus, or online**.
- **Student Availability:** Due to the nature of the dual degree program, JD and MBA classes are scheduled in both day and evening time slots. Therefore, the program is incompatible with full-time employment.
- **GPA:** Students must have a minimum **3.0 GPA** at graduation, and earn a **B- or better in all classes**.
- **Residency Opportunity Available:** A three-day financial residency in NYC and an international residency are available for interested JD/MBA students if the required elective is taken and additional fees are paid.

## Core Courses

Code	Title	Credits
ADMN 912	Managing Yourself & Leading Others	3
ADMN 919	Accounting/Financial Reporting, Budgeting, and Analysis	3
ADMN 926	Leveraging Technology for Competitive Advantage	3
ADMN 930	Financial Management/Raising and Investing Money	3
ADMN 940	Managing Operations	3
ADMN 950	Data Driven Decisions	3
ADMN 960	Marketing/Building Customer Value	3
ADMN 970	Economics of Competition	3
ADMN 982	Creating Winning Strategies	3
ADMN 901	PAUL Assessment of MBA Core Knowledge	0
<b>Additional Coursework:</b>		<b>21</b>
Complete a Specialized Degree Option and Four Elective Courses or		
Complete Seven Elective Courses		
<b>Total Credits</b>		<b>48</b>

**Note:** JD/MBA students can apply 9 credits ([LGP 920](#) Contracts, [LGP 960](#) Torts, [LGP 952](#) Property) toward their MBA from LAW courses, thus only 4 MBA electives are needed. Students also have the option to take all MBA electives.

## Approved Elective Courses

Code	Title	Credits
ADMN 801	The U.S. Healthcare System	3
ADMN 827	Hospitality Operations & Financial Metrics	3
ADMN 828	Hospitality Asset and Financial Management	3
ADMN 829	Corporate Financial Strategy	3
ADMN 830	Investments	3
ADMN 834	Private Equity/Venture Capital	3
ADMN 835	Financial Institutions	3
ADMN 840	International Business	3
ADMN 841	International Management	3
ADMN 842	Project Management	3
ADMN 845	Supply Chain Management	3
ADMN 846	International Financial Management	3
ADMN 847	Human Resource Management	3
ADMN 852	Marketing Research	3
ADMN 858	Revenue Management and Pricing Strategies	3
ADMN 860	International Marketing	3
ADMN 863	Marketing Analytics	3
ADMN 864	New Product Development	3
ADMN 865	Digital Marketing	3
ADMN 872	Predictive Analytics	3
ADMN 873	Data Management and Visualization	3
ADMN 875	Prescriptive Analytics	3
ADMN 882	Managing Growth and Innovation	3
ADMN 898	Topics (Leading Organizational Change)	3
ADMN 898	Topics (Applied Financial Modeling & Analytics)	3
ADMN 898	Topics (Financial Technology & Big Data)	3
ADMN 898	Topics (Applied Equity Analysis and Firm Valuation)	3
ADMN 898	Topics (Financial Innovation and Derivatives)	3
ADMN 898	Topics (Consumer Behavior)	3
ADMN 898	Topics (Integrated Marketing Communications)	3
ADMN 901	PAUL Assessment of MBA Core Knowledge	0
ADMN 905	Corporate Consulting Project	3
ADMN 992	Special Projects and Independent Study	1-6

**\*Not all approved electives are offered on a regular basis**

## Student Learning Outcomes

### MBA

- Students will demonstrate knowledge of content areas of business.
- Students will demonstrate ability to solve complex problems.
- Students will engage in effective team behaviors.
- Students will demonstrate effective communication behaviors.
- Students will demonstrate awareness of major challenges and opportunities of operating in a global environment.
- Students will demonstrate understanding of the ethical issues associated with managerial situations.
- Students will be able to identify complete spectrum of stakeholders affected by a business decision.

**J.D.**

- Legal analysis and reasoning: Graduates will be able to identify, comprehend, and apply the relevant substantive and procedural laws to solve a legal issue, informed by an understanding of the diversity of viewpoints on and contexts for any issue.
- Written and oral communication: Graduates will be able to present material effectively in these formats for both objective analytical and advocacy purposes across a range of settings, including in the courtroom.
- Professionalism: Graduates will be able to act in an ethical, respectful, and self-aware manner with all other stakeholders, including clients, employers, and the court.
- Legal research: Graduates will be able to navigate and assess relevant legal authorities using appropriate tools.
- Public service: Graduates will be able to contribute productively to strengthening the justice system, with a sensitivity toward the needs of people facing societal barriers.
- Problem solving: Graduates will be able to engage in focused and pragmatic collaboration toward goals.
- Client counseling and management: Graduates will be able to provide trustworthy and responsive action upon clients' matters.
- Factual investigation and analysis: Graduates will be able to implement a strategic plan for information-gathering, which includes the ability to iterate on the plan as needed, and evaluate the results of the information obtained.